



OSMAN DEVRİM FİDANCI
ASELSAN VICE PRESIDENT
BUSINESS DEVELOPMENT AND MARKETING

Osman Devrim FİDANCI was born in Ankara in 1976. Following his high school graduation from Kabataş Erkek Lisesi, he received his BS degree from Dokuz Eylül University Electrical and Electronics Engineering Dept. in 1999, MS degree from George Washington University (GWU) Electrical and Computer Engineering Dept. in 2002 and MBA degree from İstanbul Bilgi University in 2009.

He began his professional career at Nortel Networks/Netaş as the Hardware/VLSI Design Engineer in 1999 and then conducted research studies and made publications in the fields of high performance computing and cyrptanalysis while working as the teaching and research assistant at GWU High Performance Computing Laboratory (HPCL) between 2001-2003.

He held various managerial and leadership roles at various defense contractors including the Program Manager role at Vestel Defence for the G-class Frigate Modernization Program (GENESIS) between 2005-2008, the Business Development and Strategic Planning Manager role at RMK Marine, led many domestic and international naval bidding and strategic marketing endeavors between 2008-2012. Within this time frame, he also contributed to the standardization efforts under the NATO Industrial Advisory Group (NIAG) “interoperability” working group.

As the Public and Defense Solutions Director of Türk Telekom/Argela, he took the leadership role at the business development and initiation phases of National Base-station Development Program (ULAK) between 2012-2014. Mr. FİDANCI directed business & strategic partnership development and bidding efforts for Honeywell as the Business Development Director covering cyber security, space engineering and critical infrastructure protection domains across Turkey, Middle-East and Gulf countries between 2014-2017.

Following his role at BMC as the International Business Development Director, Mr. FİDANCI joined ASELSAN and as per the Board Resolution dated January 29, 2019, he is appointed as the Vice President of Business Development and Marketing.

He is married with one child and fluent in English.